

— Company Profile





ARCANYNS, a premier software outsourcing center with a hybrid Swiss-Filipino force.

ARCANYNS is a Swiss technology company specializing in building highly skilled development teams for startups and established businesses in need of robust software solutions. Run by a team of successful entrepreneurs, our dedicated development center in the Philippines provides project-ready tech experts that work in full compliance with your needs and objectives.



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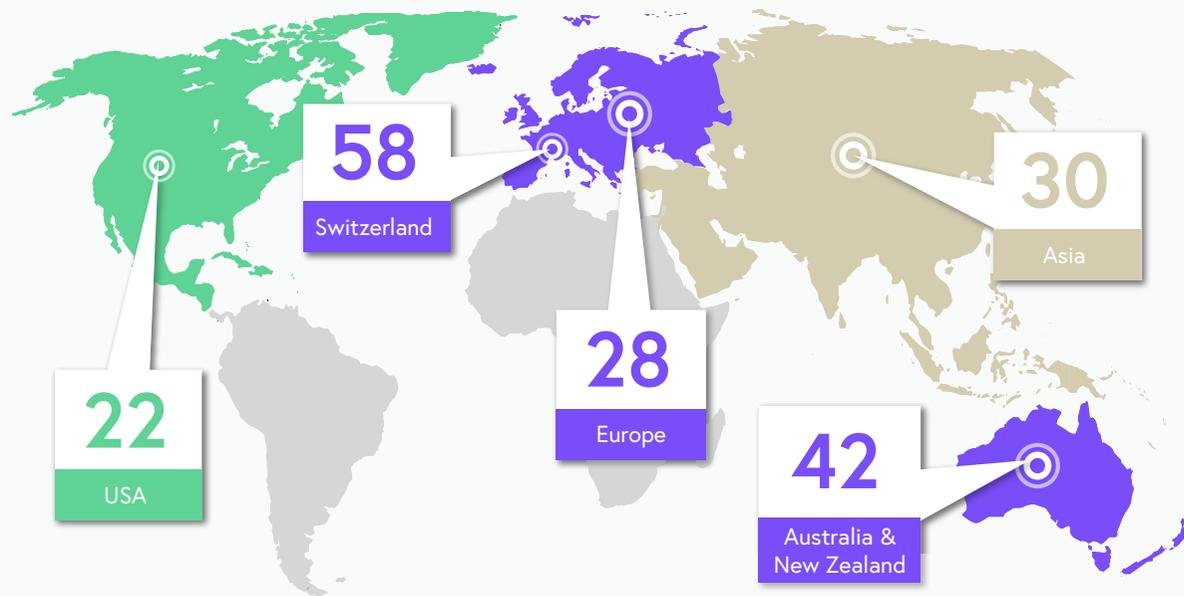
Company Snapshot

180

Clients around the world

307

Amazing employees*



Main Skills



About the founders

ALAN DEBONNEVILLE

Co-founder & CEO

Alan is a Swiss technology entrepreneur who has been living in Asia for 20 years, with the last 13 years in the Philippines. His first tech company in Hong Kong and Shanghai reached over 300 employees and raised 80M+ USD from Goldman Sachs and other banks in 2006. Since then, he has started multiple other companies.

Arcanys, the current company he co-founded in Cebu, employs over 300 people serving Swiss, European, and Australian software companies. He is also an active mentor and lecturer with the MassChallenge accelerator in Lausanne and the administrator of the [Arcanys Early Learning Foundation](#), an NGO with 16 full-time teachers in Cebu that has helped over 8,000 families teach mathematics to their children.

FREDERIC JOYE

Co-founder & Chief Revenue Officer

Fred had been working on IT and operational projects in the finance and software industry in Switzerland for 10 years before co-founding Arcanys with Alan in 2010. He carefully negotiated with and managed outsourcing suppliers as a corporate buyer on the one hand, and led delivery teams as an internal provider to operational departments at an executive level of listed companies in Switzerland,

on the other. With nearly 20 years of experience in the industry in Switzerland, Hong Kong, and the Philippines, Fred is now leading the worldwide sales and marketing efforts of Arcanys.

-  Startups
-  Operations
-  Outsourcing
-  Entrepreneurship
-  Equity investment
-  Strategy



-  Business Development
-  Strategic Partnership
-  Digital Marketing
-  Outsourcing
-  Entrepreneurship
-  Startups

Arcanys Team



Dedicated Teams

With more than 200 completed projects, our dedicated teams are like well-oiled machines producing clean, robust software.



Fluent English speakers



Daily and weekly reports



Senior architects on all projects

Web Development

With a proficiency in established and emerging technologies, our teams build innovative web applications faster than anyone, as complex as they may be.



Angular • React.js • Vue.js • Node.js • AWS •
Microsoft Azure • .NET • PHP • Laravel •
Python • Django • Data Science •
Machine Learning • C++

Mobile Development

Mobile developers at Arcanys build intuitive apps for iOS and Android devices, from concept to full launch.



Native iOS:
iPhone, iPad
and Apple
Watch

Native
Android:
phones,
tablets and
other devices

Ionic,
ReactNative:
cross-platform

Build for Equity

Arcanys gives promising companies access to the very best engineers in exchange for an equity stake, building their products as a genuine partner.



Get your
product off the
ground & into
the market



Business &
technology
mentorship



Code for
equity: a
win-win
approach

Value-added Services

In addition to the software development services we offer, Arcanys also provides other essential services for your existing business and products through:



Business Analysis

We help you determine what you truly need and what you don't.



DevOps

Make sure you close the gap between your software solution and a secure and scalable infrastructure with our DevOps engineers.



UI/UX Design

Work with design experts to create clean, intuitive user interfaces you customers will love.



Cloud & Network Monitoring / SysOps

Our AWS and Microsoft-certified teams of SysOps help you run mission-critical workloads without a glitch.



QA & Testing

Our agile Test engineers guarantee your product's top quality and make sure it works properly for every user.



24/7 Technical Support

From troubleshooting to dispatch and issue resolution, our agile team of tech support experts has got your back.



CTO on-demand

Our in-house CTOs help you bridge the technical gap as fast and efficiently as possible.



24/7 Customer Support

Our 5-star CS experts support your operations with 24/7 real-time phone, live chat, and email support.

Our Clients

Since 2010, over 180 companies successfully outsourced with Arcanys, including:



General Electric



RegisterNow



Spinetix



2Shoes



Why the Philippines?

Why should the Philippines be your top outsourcing destination?

The Philippines is an excellent outsourcing destination. Over the past years, an increasing number of multinational companies such as Lexmark, JPMorgan Chase, IBM, Timex, Mercedes, NEC, Epson, Accenture, and Telstra have relocated or opened offices in the country. Here are some great reasons why:

Educated, English-speaking, & familiar with Western culture

The Filipino workforce is among the most compelling advantages the country has over other Asian countries. With higher education a priority, and most of its people having excellent English proficiency and familiarization with Western culture (from its colonial past), the country produces over 150,000 highly skilled technology experts every year. On top of that, their dependability and hardworking nature make it very easy to work with them.

Top global player & award-winning country

The Philippines has won several international awards for being a major player in the BPO industry. In fact, the country was named the "Offshoring Destination of the Year" 3 times by the UK non-profit organization National Outsourcing Association (now known as The Global Sourcing Association). Cebu City, in particular, occupies the top [15th spot in Tholons 100 best outsourcing destinations for 2020](#).

Outstanding service

Filipino professionals are hard workers by nature. With their innate service-oriented attitude and good work ethics, they're incredibly easy to work with and always take great pride in providing world-class service.

Cost-efficient choice

Outsourcing to the Philippines can reduce costs by up to 85% compared to the US, with salaries in the Philippines set at a daily minimum wage of around USD8 per day.

Booming economy

For the past decade, the Philippines have become a thriving economy. In fact, the country's Gross National Product flourished from the previous year's last quarter to 6.7% for the first quarter of 2018. And its BPO industry continues to grow, currently employing over a million workers and generating more than USD23 billion in revenue.

Foreign investments are welcome

Local legislation grants investment and tax incentives to foreign businesses, and the dedicated Business and IT Parks offer world-class infrastructure.

Connected to the world

International airports in Manila and Cebu are less than 15km away from the city center and provide multiple direct flights daily to all the major cities in Asia, Australia, Europe, United States, and the Middle East.

Pleasant environment

Cebu City is safe, sunny, and teeming with beautiful beaches, many of which are great weekend destinations and only an hour or so away. The capital, Metro Manila, is a culturally rich and exciting metropolis that boasts beautiful modern skyscrapers, museums and art galleries, about a hundred shopping malls, and the country's top financial district Makati.



Why Arcanys?



Western leadership and management

Our Western management team has 30+ years of experience in building and managing IT companies. They make sure teams implement international standard processes, transparency, and great attention to detail in every project.



Top talents with transparency & excellent communication

We only hire the top 5% talents we find, and we value team players who are passionate about their work. We have great English speakers, well-oiled processes, clear-cut reporting systems, and an innovative management style. All these help us maintain seamless and transparent communication with our clients.



Dependable tech teams with an exceptional track record

We've been working in IT outsourcing for many years. And our software engineers are trusted by hundreds of entrepreneurs from all over the globe. Our team consists of professionals who know the value of hard work and take pride in what they do. With our reliability and positive work attitude, we consistently build and maintain robust custom software solutions that effectively address our clients' technical business needs, no matter how complex they may be.



Flexible & scalable teams in a flash

We've been building teams from scratch, within 1 to 3 weeks, and ramping them up or down for years. And with our in-house recruitment specialists, we hire top talents who are always ready to be deployed when needed. With us, you can scale or terminate a contract from a week to a month's notice.

Working with startups taught us the value of time since product launches often have tight deadlines. With a team of talented professionals, you can speed up development and reduce your time to market compared to working with in-house teams.



Site and ICT security

We value our people and your projects, which is why...

- Offices are video monitored 24/7.
- We have strict biometric access control.
- Our building is secured 24/7 by guards.
- Offices are controlled 24/7 by our own personnel.
- We have no external access to company systems, except executives and clients via VPN access.

Best value for money

With Arcanys, you get the most benefit out of each dollar you invest.

| Experienced Software Developer | Sydney (AUD)* |  Arcanys (AUD)* |
|----------------------------------|------------------|--|
| Salary** | \$100,000 | |
| Superannuation | \$10,000 | |
| Benefits + bonuses | \$7,500 | |
| Recruitment | \$15,000 | Included |
| Overhead | \$6,000 | |
| Employer payroll taxes*** | \$5,700 | |
| Office or WFH setup | \$5,000 | |
| Total Cost for Year 1 | \$149,200 | \$66,000 |
| Cost of living | High | Low |
| Turnover rate (various research) | ★ 20% | ★★★★ 8% |
| ROI / Knowledge retention | Low | High |
| Cost savings | | 56% |

Comparison of employee cost inhouse globally vs Arcanys (first year):

There are challenges to partially outsourcing your team for additional resources. But with the right provider, it can also come with great rewards. The figures speak for themselves.

On top of getting up to 56% savings, you'll benefit from a dedicated team with unparalleled expertise and the flexibility to ramp up or down quickly for rapid results.

We accomplish all these by focusing on 3 fundamental principles:

PEOPLE – we only hire the most talented developers we find.

PROCESS – we use agile methodologies and transparent reporting to deliver to you reliable results faster.

PASSION – we're committed to building you cost-effective and reliable solutions that work.

We're confident that we can help you grow your business. And to make it even easier for you, we have NO setup fee, and you can cancel with only a two-day notice within the first month.

Save up to 56% on development costs!

*January 2021 exchange rate

**Payscale median for the position

***ADP Fast Wage and tax facts or government websitesites

Our people

Arcanys puts a lot of effort into selecting the right people.



A thorough hiring process

We get plenty of passionate candidates, but we only keep the top 5% of talents we find.

To make sure we spot and keep the top talents, our developers undergo a rigorous screening process before joining our team. For advanced skill assessment, they solve real-world coding issues that measure intelligence and problem-solving skills, aside from basic knowledge of programming concepts and facts.

Also, we make sure that the right people assess potential candidates, gauging not only their technical skills, business understanding, and communication skills, as well as attitude, passion, and work ethics.



Adaptability to Western customers

We understand that there is a lot more to being a developer than just raw technical skills. A common language and cultural insight are also vital. In fact, most outsourcing horror stories start with a misunderstanding due to a cultural gap and language barrier.

To ensure a fruitful collaboration with our clients, we not only hire people with impeccable English skills, but we also have regular team cross-cultural training. For this, we utilize the experience of our on-site Western professionals, particularly on how to collaborate better with people from different cultures, to guarantee output quality and speed.



Strong teamwork & high knowledge retention

Arcanys is an inspired, trouble-free work environment, and we want to keep it that way. And to ensure that our over 200 employees can seamlessly work together, we only hire team players who have a positive attitude and are passionate about their work.

Since Arcanys developers love what they're doing, we have an attrition rate of below 8% with a high happiness index, not so typical for a company in the IT outsourcing industry. But because of these, our developers easily accumulate and retain project knowledge that enables them to generate impressive results for clients.

Company culture



A thriving culture with incredible perks.

Over the years, we've built a solid reputation as one of Cebu's best software development companies. Since 2010, we've continuously enhanced our recruitment, retention, and training strategies to attract, keep, and grow the talents who work with us. How do we do it? Here are some of the ways:

A great work environment

We have a culturally diverse pool of professionals that get along quite well, and we have a flat organizational structure. On top of that, we have an open-door policy in which everyone can easily approach the founders or anyone in the management regarding any issues.

An array of cool perks

We strive to be the best software development employer that offers competitive compensation, challenging projects, and other game-changing benefits. Among these benefits are free health care (including up to 3 dependents), free lunches, gym memberships, a 24/7 gaming room, and a flexible work schedule. We care very much about the satisfaction and happiness of our employees.

Fun and exciting activities

We believe that camaraderie is essential and that teamwork is most efficient when members like and respect each other. Also, being able to bond outside the office boosts productivity and inspires creativity in the office. For this reason, we encourage regular team bonding activities for all our employees.

Growth and learning opportunities

At Arcanys, *Quality is key*, and *Learning is a continuous process*. So we have...

- **Paid weekend training** - to enhance employees' interest and expertise
- **Wednesday classes** - to enable teams to present projects and have open discussions about work and having a healthy lifestyle.
- **Other training sessions** - to have continuous cultural and

communications training, maintain weekly processes training, foster Agile methodologies, and discuss other software development topics.

We also only accept challenging projects so that our developers work on exciting tasks that test their knowledge and skills. Moreover, we have **brown bag sessions** for more specific topics. In fact, with every project, we code review our developers' work and organize as many peer programming sessions as possible.

How we get you started

Preparation, open mindedness and effective information sharing is key to the success of every client engagement. Our engagement process is simple and limited to what we know we need from you, no more no less.



Connect about your ideal team needs

Talk us through you project needs and we will connect you with top talent for your team.



Receive your talent shortlist

We match you with the best-fit profiles for your consideration.



Interview developers

Meet our developers and make sure they meet your technical and attitude requirements.



Hire as many as you need

Engage the right people today, with confidence you can go forward and scale as you need.

What the collaboration looks like



Enjoy full transparency and control

Managing an Arcanys dedicated team is as easy as it gets. It's like having your own in-house team, without the hassle of recruitment or payroll, so you can focus on what matters. And with a deep technical understanding and operational know-how, we can step into your project at any time to help you run it smoothly.



Develop smart and deploy fast

We are trained in Agile methodologies. We are flexible, use a creative approach, and provide you incremental results every two weeks. More importantly, we move at your desired pace and deliver great output without hidden costs.



Keep your resources flexible

Easily ramp up or down your tech team within 10 days and keep control over your cash flow. We promise not to tie you up in long-term contracts.



How we communicate with you

We offer great flexibility in the project management structure. We complete the skills you need for your team, depending on the maturity, technical knowledge, and time availability on your side. We can also offer you extra support from a project coordinator to help with requirements and specifications, project planning, follow-up communications, and sometimes even provide architectural guidance. In some cases, strong lead developers can also assume the role of project coordinators.



Direct access to your developer(s)

One of the reasons why Arcanys is based in the Philippines is because its people have the best English-speaking skills in Asia, both with respect to grammar and accent. This allows our developers to be put in direct contact with clients and ensure smooth project development. You have direct access to your team via email, Skype, or other communication platforms.

A well-oiled reporting system

Transparency is one key value at Arcanys. We give you total visibility on your project's progress by sending detailed daily and weekly activity reports (automatically created by a plugin we developed that extracts work logs and arranges it in a neat email report). You will never be left wondering what your team members are doing.

Agile project management

In addition to regular reporting, we provide you with dynamic ways to manage your project through the best practices of Agile development (Scrum, Kanban, or XP-practices) and top-of-the-line Atlassian project and code management tools (Jira, Greenhopper, or Bitbucket).

Agile methodologies:

- Scrum
- Kanban

Project and code management tools:

- Jira
- GitLab (also Greenhopper, GitHub, & Bitbucket, if clients prefer)

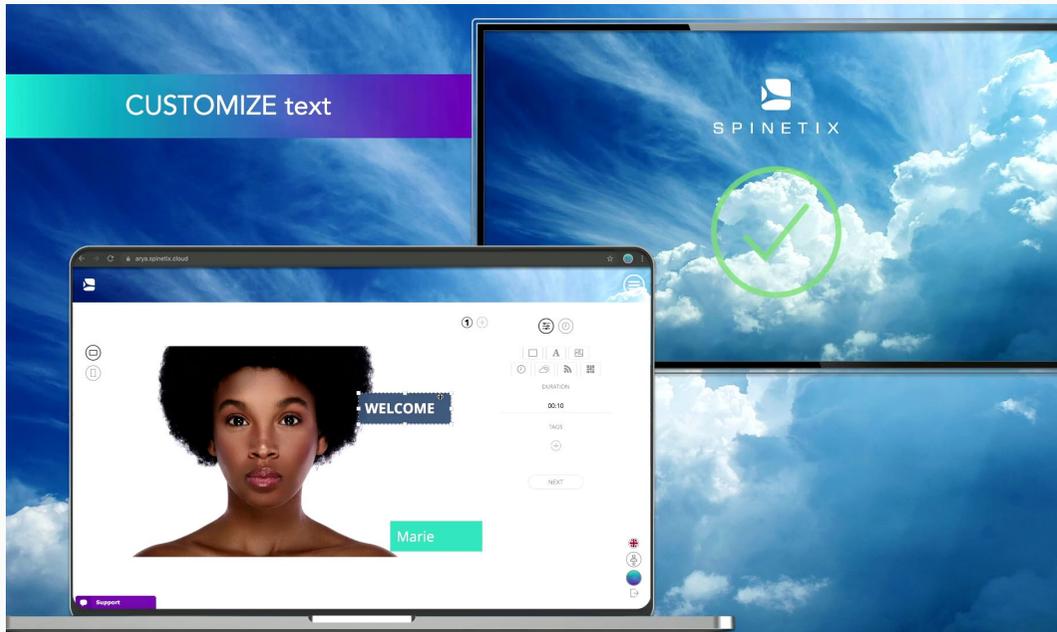
An Arcanys project coordinator, however, can also help you determine requirements and specifications as well as carry out project planning, communication processes, and even lend architectural guidance when necessary.

Case Studies



SpinetiX

Top choice for digital signage installation and integration



 [Visit website](#)

 [View more](#)



The challenge

Founded by a team of experienced entrepreneurs in 2006, Spinetix is a digital signage expert that specializes in dynamic storytelling for optimized branding solutions. As they are continually innovating their technology, they found themselves in need of more reliable manual testers to ensure efficient system delivery of their digital signage solutions.

Our approach

Needing to expand their team but new to outsourcing, Spinetix initially employed 1 Arcanys product tester to see how feasible the partnership can be. Shortly, however, impressed by the collaboration, Spinetix started outsourcing its development work to Arcanys and added 2 more full-time developers to their lineup.

Technologies

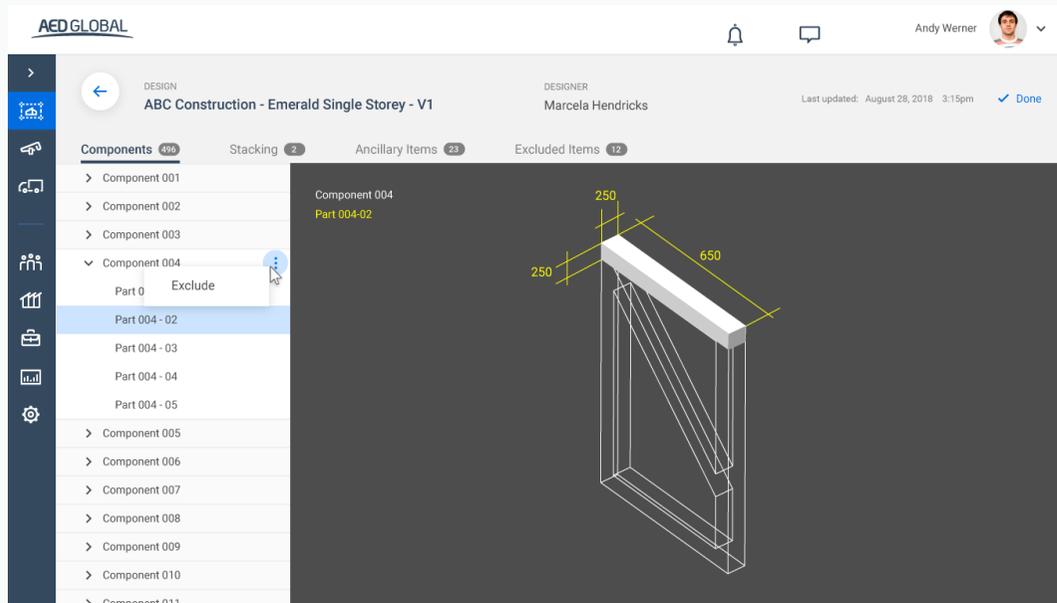
Vue.js, SVG, HamI,
CoffeeScript, JQuery,
Moment.js, AWS,
Animate.css, and ngrok

Project status

Since January 2016
2 full-time developers
1 full-time QA
3 full-time CS
1 project coordinator

AED Global

An innovative residential building component and manufacturing solutions startup



 [Visit website](#)

AED GLOBAL

The challenge

AED Global is a startup that specializes in innovating construction components and manufacturing solutions for building prefabricated homes both in Australia and other countries. Requiring a prototype to present to investors, the startup founders initially needed an expert to design the software UI mockups.

Our approach

From conception to development, the Arcanys team was more than happy to lend a hand in this inspiringly innovative project. Initially only rendering the digital wireframes for them, Arcanys was later on asked to deploy 2 full-time developers, 1 QA, and 1 part-time project coordinator to help build the AED Global Factory application from scratch. Currently, the team is focusing on enhancing the startup project's MVP.

Technologies

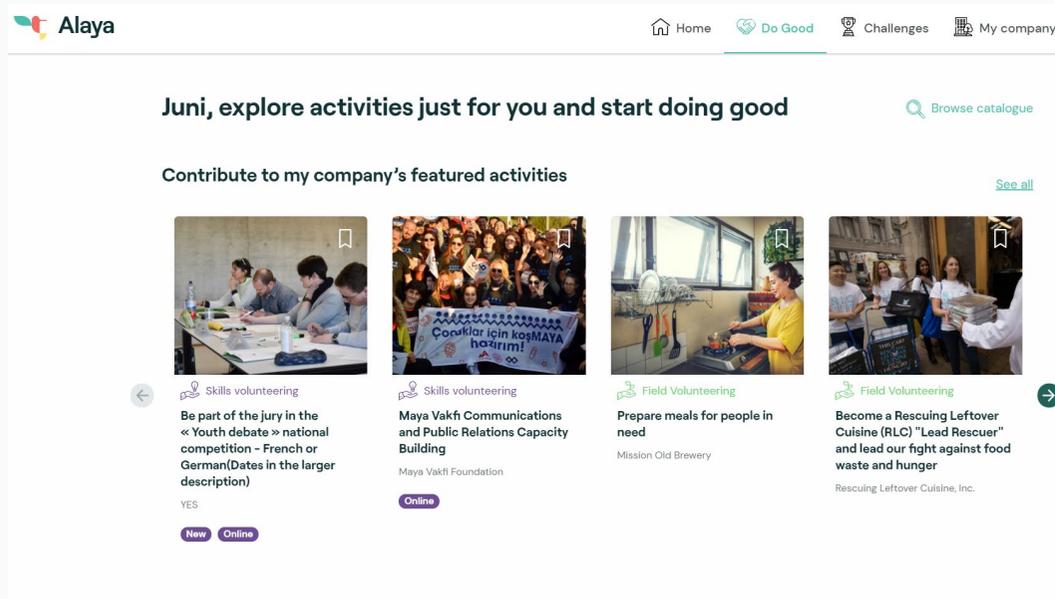
Angular 6, FeatherJS, MongoDB, ThreeJS, NodeJS, Loadash, Fuse Admin Boilerplate, NGRx Store, MomentJS

Project status

Since June 2018
2 full-time developers
1 part-time QA
1 part-time project coordinator

Alaya

An all-in-one platform to build a purpose-driven culture



 [Visit website](#)



The challenge

Founded in January 2018, Alaya is a platform that enables companies and their employees to easily connect with nonprofit organizations and engage in social causes that they're passionate about—making an impact, one act at a time. Needing to address scalability concerns as well as the addition of new features to their platform, the Alaya team was looking to augment their in-house team by outsourcing dedicated tech experts.

Our approach

Deploying a dedicated team of two developers and a part-time project coordinator, Arcanys coding masters easily stepped into the project after being given the project's general description and technical specifications. Taking full ownership of their tasks, the team was able to resolve scalability issues and successfully added new features that bring more business value to the platform. With the project still growing and expanding, the Arcanys team is looking forward to implementing more solutions, migrating both monolith and microservices, adding testing suites, and accomplishing other critical tasks for the platform.

Technologies

Javascript ES6+, ReactJS, React Redux, React Router, Webpack
Backend: Node, ExpressJS, MongoDB
Test: Jest, Ava,
Others: Bitbucket CI/CD, Docker

Project status

Since January 2018
2 full-time developers
1 part-time project coordinator

Cube

A game-changer Swiss telecom company



The image displays three sequential screenshots of the Cube app's user registration process:

- Screenshot 1: SIM Card Information** - Shows the user's name (Mrs. Miranda Connor) and a choice to subscribe for themselves (selected) or for another person.
- Screenshot 2: New SIM Card Holder** - A multi-step registration form for a new SIM card holder, including fields for name, email, date of birth, and company details.
- Screenshot 3: MSISDN** - A form for entering the MSISDN, adding a digital signature, and selecting a current phone number and plan.

The challenge

Cube Operating Concept is an emerging game-changer in the Swiss telecom industry that offers exclusive and flexible postpay subscription plans to both individuals and companies. Wanting to offer more to their subscribers, they decided to develop a mobile application to manage their SIM Card issuance and postpay subscription. Instead of searching the local talent pool for the skills they needed, they opted to venture into outsourcing.

Our approach

Building the Cube app from scratch, a design expert and architect, along with a business analyst, from Arcanys first came into the brainstorming table to conceptualize its UI/UX and project requirements. Once that was done, 3 software developers joined the team to immediately start coding the app. After only a few months into the build, the team has successfully completed Phase 1 and is excitedly gearing up for Phase 2.

Technologies

Angular 9, Ionic

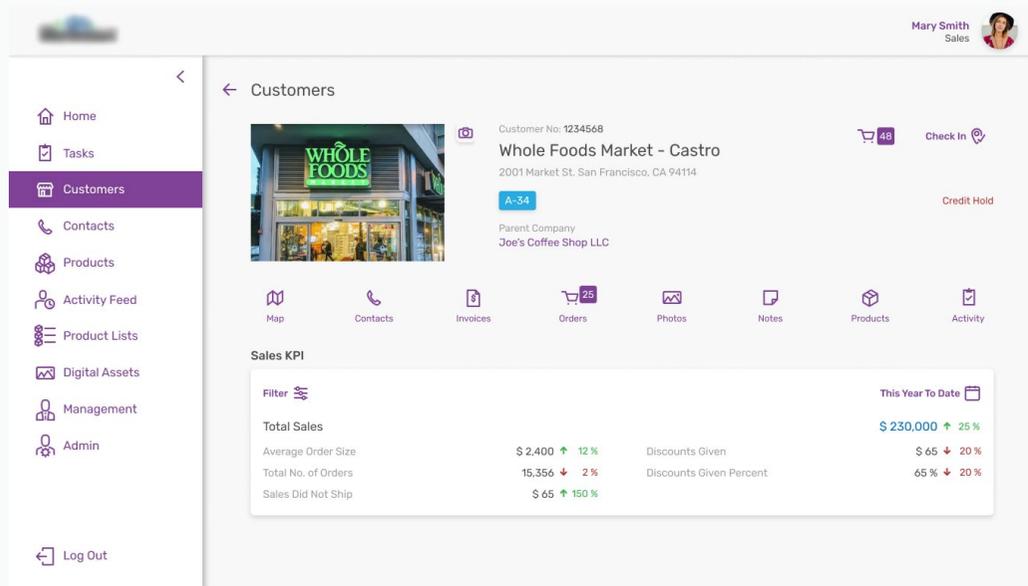
Project status

Since April 2020
 1 UX/UI designer
 3 full-time developers
 1 QA Engineer
 1 architect
 1 project coordinator/business analyst

 [Visit website](#)

Koobani

A B2B application for customer and sales management



 [Visit website](#)

The challenge

Koobani is an application specifically designed to efficiently pull data from ERP systems so sales reps could have the end-of-day data at their fingertips. Originally outsourcing to a team in India, the founders were looking for a more skillfully adequate but still cost-efficient team to support their software development. Since one of them was already in the Philippines, they were hoping to find a more efficient and productive tech team in the country to fill their skills gap. After searching the web for a time, they found Arcanys and decided to reach out to them.

Our approach

Needing to build a platform for clients in March 2019, Koobani hired Arcanys developers to accomplish the work started by their previous provider. Satisfied with the results, they officially sealed the partnership with Arcanys a few months later, and a team of 7 is now working on the Koobani platform. Currently on its 3rd Milestone, the platform has already been launched but is in its beta testing phase. Still working on new features and fixes as well as providing support and maintenance, the team holds daily standup meetings with the CEO, continuously improving the platform's integration flexibility and multi-tenant capabilities.

Technologies

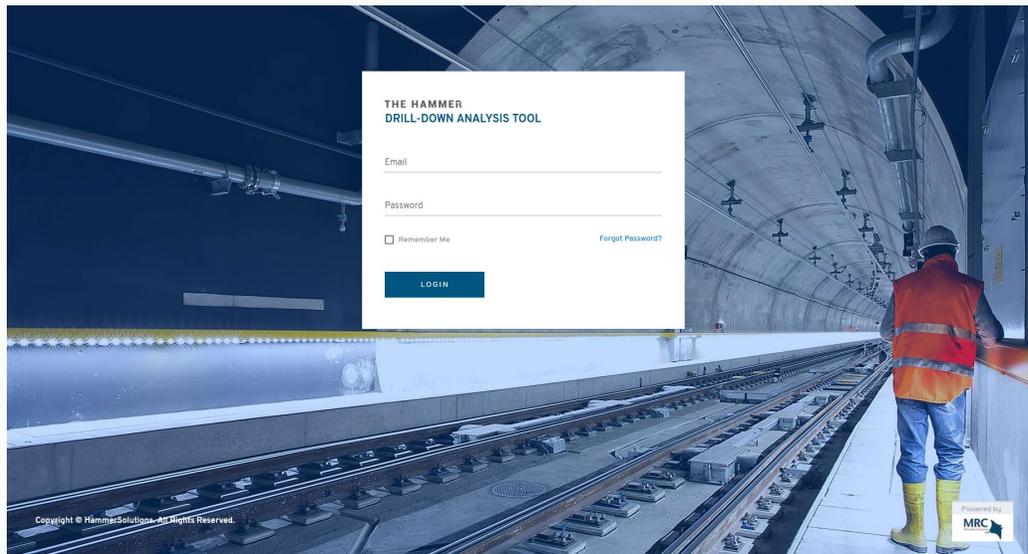
Ionic, Couchbase, Angular

Project status

Since August 2019
3 full-time developers
1 full-time QA
1 software architect
1 part-time project coordinator
1 on-demand UX/UI designer

Manta Ray Consulting

A specialized EVMS firm that provides bespoke project management consultancy services



The challenge

Founded in 2008, Manta Ray Consulting is a US-based specialized EVMS firm that provides quality and highly customizable project management consulting services for the US government's departments of Defense and Energy as well as various large construction companies. Previously outsourcing their software development needs to an Indian IT company, they found themselves unsatisfied with the project output and scoured the internet for a replacement team.

Our approach

Initially reaching out to Arcanys in October 2016, it was not until January of 2017 that the collaboration officially started. Working on the first project for MRC, the Arcanys team performed a security audit of the MRC web-based application inherited from the previous provider and started developing the website. As the project progressed, the team moved on to implement enhancements on the system as well. Over a year later, the team has now progressed to Phase 2 with the creation of a new version of The Hammer's Drilldown Analysis Tool, one of MRC's main products. And in January 2019, they moved on to Phase 2 of the Cost Estimation Tool (CET), another MRC product. Today, with the Drilldown and CET launched, the Arcanys team is busy working on various enhancements, new features, and modification requests for both tools.

 [Visit website](#)

Technologies

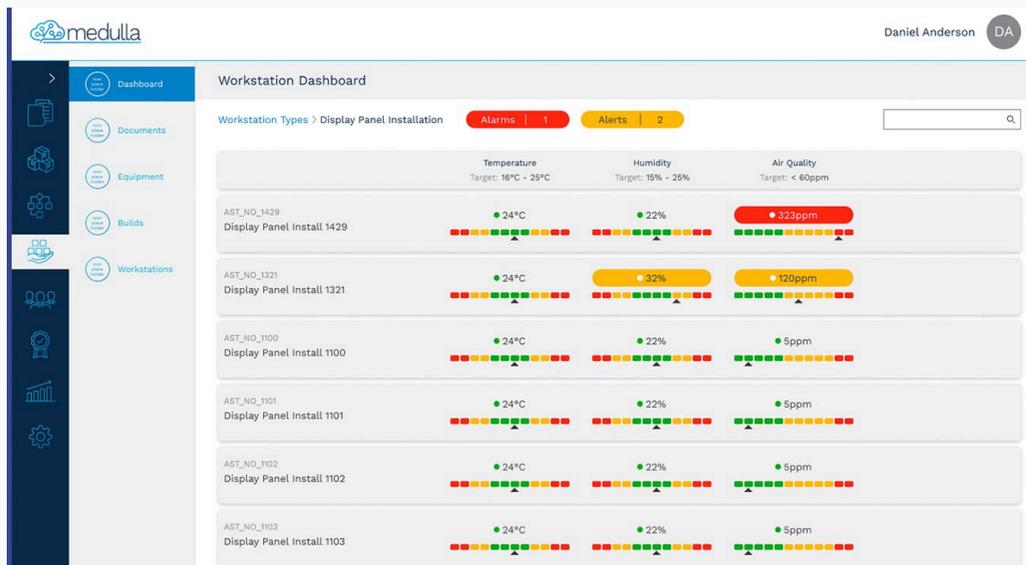
.NET Framework, C#,
SQL, ASP.NET MVC/Web
API/Web Forms,
.NET Core, Angular 9, EF, LINQ,
IdentityServer4

Project status

Since January 2017
2 full-time developers
1 full-time QA
1 part-time architect
1 part-time project coordinator

Medulla

A cloud-based smart factory platform



 [Visit website](#)

The challenge

Founded in 2016, Medulla aims to be a customizable digital bridge between a manufacturing company's shop floor and ERP (enterprise resource planning) processes. After experiencing cultural, time zone, and quality challenges with their previous provider, Medulla scouted around for a more dependable tech team.

Our approach

In 2018, after searching around for tech partners, they stumbled on Arcanys and decided to hire a dedicated development team from them to build key user features and enhance their modules. They also got an on-demand UX expert to design a brand new user interface for their platform. Since then, they have launched their MVP and got their first couple of paying customers a year after they started. And after a seed funding round to develop new modules and augment their pipeline, Arcanys came forward as an investor, bringing the partnership to a whole new level.

Technologies

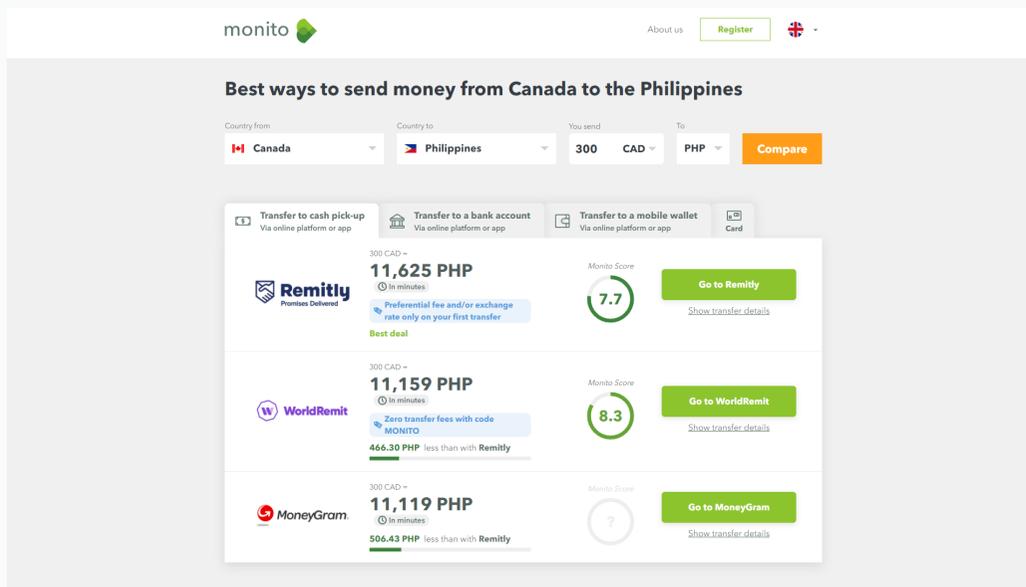
Angular, .NET Core

Project status

Since 2018
2 full-time developers
1 part-time QA
1 project coordinator



An efficient comparison engine for smarter international money transfers



 [Visit website](#)

The challenge

Monito is a Swiss company that aims to offer an efficient comparison engine for people looking to save on international money transfer services. Personally experiencing the many struggles of money transfers (most especially the hefty rates) across country borders, the founders decided to find a way to empower millions of ordinary people around the globe to perform money transfers without necessarily breaking the bank. Years later, they decided to expand their in-house team and wanted to try it with outsourced experts, and so they searched around and found Arcanys.

Our approach

As an initial project for Monito, Arcanys deployed one coding master to develop a lightweight and dedicated widget to easily integrate Monito's platform with other websites. Pleased with the trial project results, they added another Arcanys developer to augment their team further. Currently, the team holds regular standup meetings to discuss and allocate project tasks. Although the partnership is still about a year old, Monito's unique product and services, with the assistance of Arcanys coding masters, have enabled the company to dominate its niche market. And this certainly promises a bright future ahead for the partnership.

Technologies

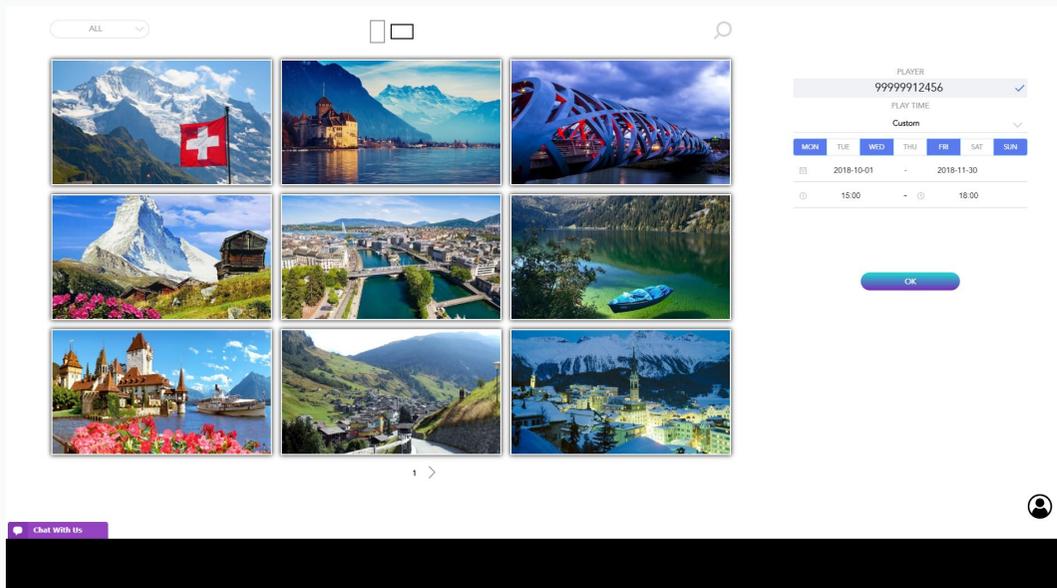
Typescript, VueJS, PHP (Laravel)
Storybook, Chromatic, AWS (EC2,
S3, CloudFront, CloudFormation,
Lambda, CloudWatch)

Project status

Since February 2020
2 full-time developers
1 project coordinator

Patienteer

A data management solutions software for hospitals



The challenge

Patienteer is an easily customizable application specifically designed for medical institutions. From hospital admission and consultation to treatment and discharge, the system collects valuable patient data and history within the facility to identify the length of time for every clinical process and suggest improvements needed in line with patient care best practices. Wanting new features for the system but having budget constraints, they were looking to outsource a development team from the Philippines.

Our approach

Initially needing to implement new features as well as maintain the current system, Patienteer hired 1 Arcanys developer to work on the existing platform. Later on, planning to upgrade the application with more features for better performance, they consulted our senior architect to review their system and added 2 full-time developers to the team to work on the revamp project, which they launched September last year. This year, as a timely response to the current worldwide pandemic, the Arcanys team also developed a new COVID-19 monitoring module that pulls real-time data to help medical frontliners efficiently keep track of patient statuses. And as recognition for this contribution, Patienteer won the HTN (Health Tech Newspaper) Awards 2020, Delivering at Pace category, in the UK.

Technologies

Angular 2+, Asp.NET
Core 2.1,
MongoDB, MsSQL,
RabbitMQ, Hangfire

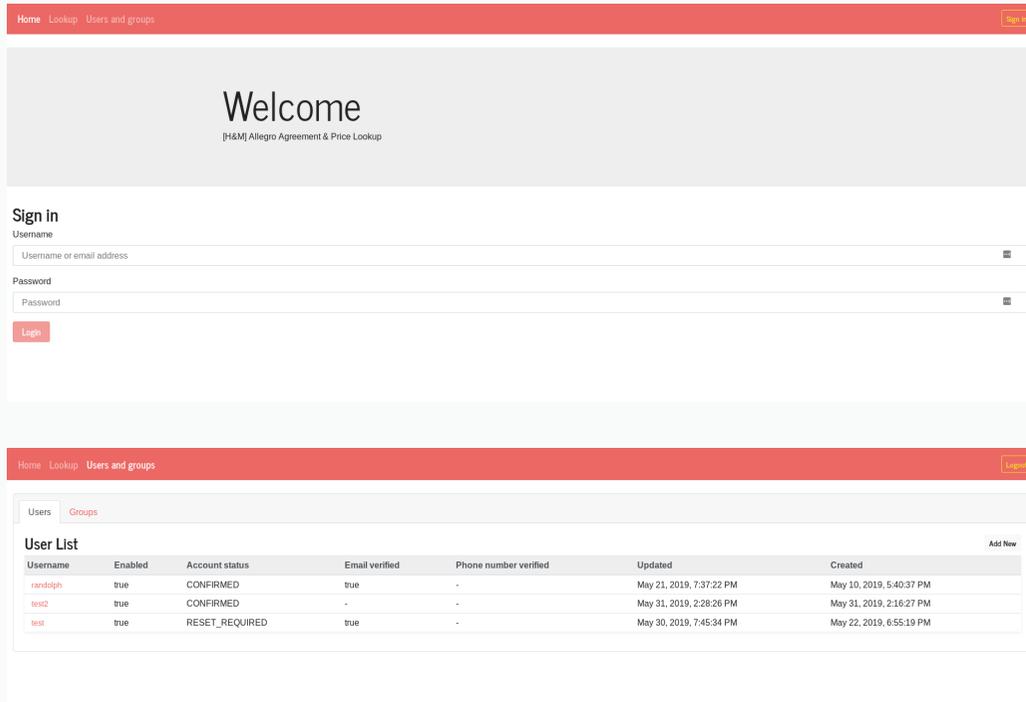
Project status

Since October 2017
3 full-time developers
1 project coordinator

 [Visit website](#)



AWS certified solutions provider in the Nordics

 Visit website

The challenge

Tiqqe is a Swedish IT solutions provider focusing on innovative Cloud or Serverless technology. Founded in June 2018 in Orebro County, the company specializes in the implementation, deployment, and management of Serverless applications and services for various businesses in the Nordic region. Looking to efficiently ramp up their development, testing, and AWS resources, they were searching for an established reliable tech outsourcing partner to fill their skills gap.

Our approach

Having had a prior working relationship with Tiqqe's founder, Arcanys was happy to partner up with the Swedish tech solutions provider. Initially needing one Javascript developer to assist in the transition of an application and reimplementing its features in AWS, the team has now grown into a crew of 17 highly skilled tech professionals. Working with their Swedish counterparts, Arcanys professionals are responsible for a myriad of technical tasks that range from simple bug fixes to migrating an existing legacy software and refactoring it into a set of microservices.

Technologies

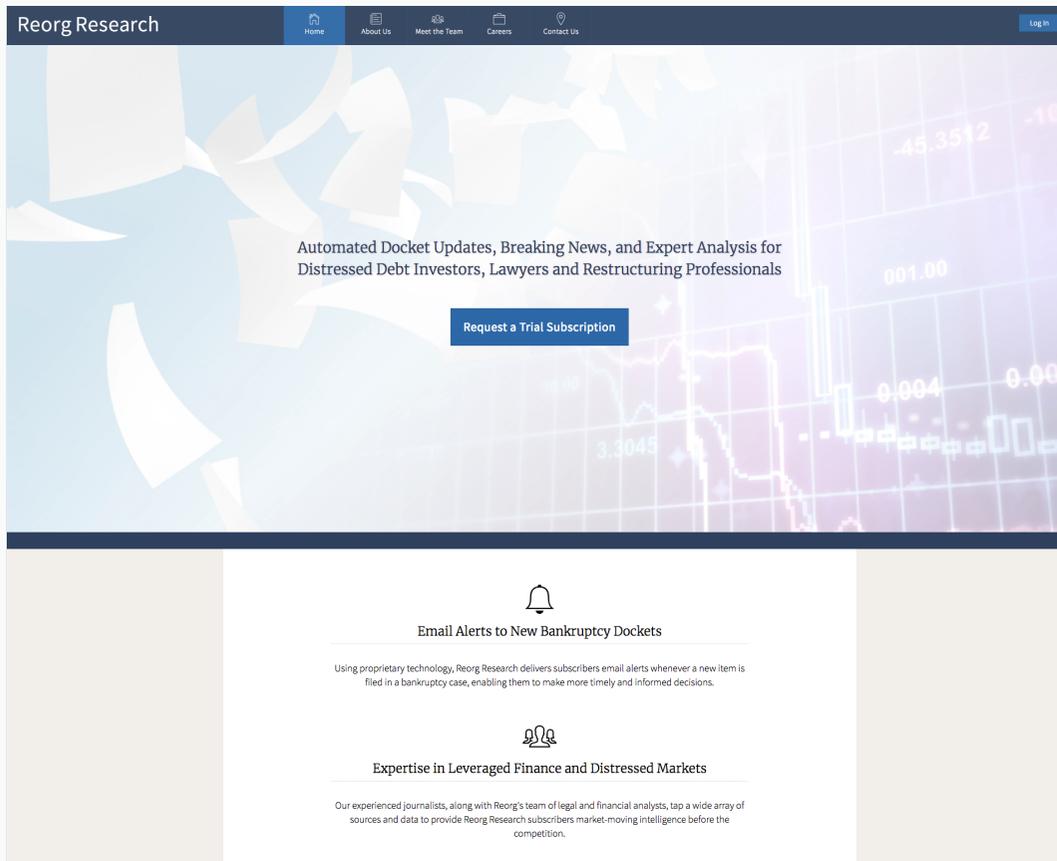
AWS, JavaScript, NodeJS, Selenium, StencilJS, GoJS, Go, Kibana, AlertOps, Sumo Logic, Github, Bitbucket, Angular, AngularJS, Visual Studio Code, Postman, Protractor, HTML, CSS

Project status

Since June 2018
15 full-time developers
2 full-time testers
1 project coordinator

Reorg Research

Financial market intelligence and analysis



Reorg Research

The challenge

Reorg Research is a provider of breaking news, updates, and other relevant data and insights in the finance industry for subscribers across Europe and the U.S. Wanting to implement new features for their web apps and more support for their systems, they needed to extend their tech team and was looking for an outsourcing partner in the same time zone as their headquarters in Hong Kong.

Our approach

To effectively ramp up the Reorg Research in-house team, we deployed 2 full-time developers to work closely with their CTO. In a collaborative effort, the team was able to implement new features on the web apps, fix bugs on the legacy systems, and even contribute some improvement suggestions to benefit the entire project.

Technologies

Laravel, MySQL,
MongoDB, JQuery,
MomentJS, UnderscoreJS,
BackboneJS

Project status

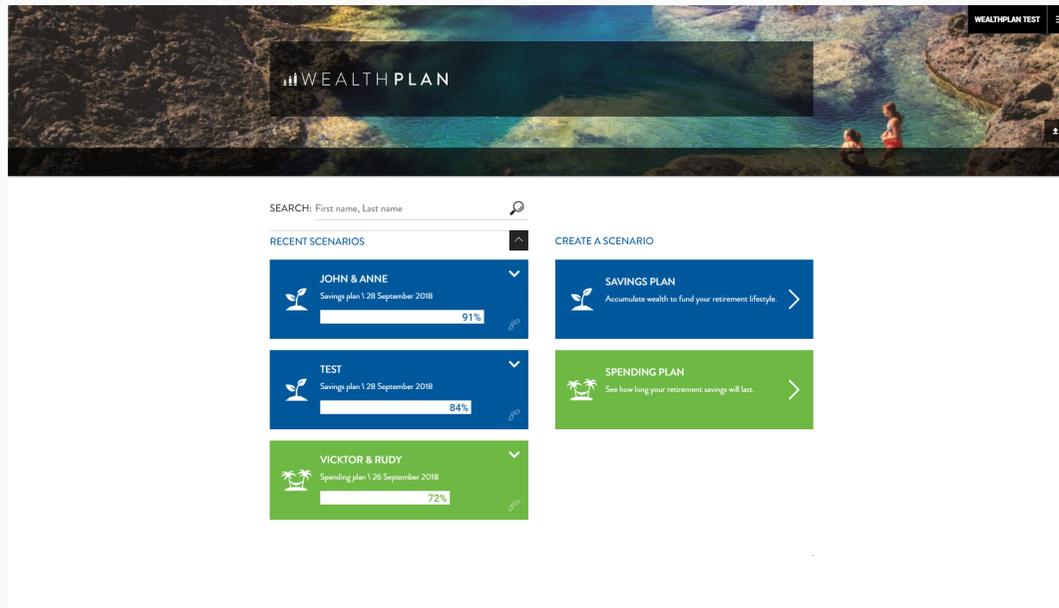
Since July 2017
1 full-time developer
1 project coordinator

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NZ Funds

Auckland-based financial and investment advisor



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NZFUNDS

The challenge

Founded in 1988, NZ Funds is a privately owned wealth management firm in Auckland that specializes in providing expert financial and investment portfolio advice to New Zealanders. Looking for ways to speed up the development of new features, they wanted to expand their team but struggled to hire developers.

Our approach

Fully prepared to dive in and lend a hand, Arcanys deployed 2 developers to augment the NZ Funds' in-house team. They worked on a proof of concept that convinced NZ Funds that they are more than capable of handling the tasks at hand. Now, the team is developing more new features for the application. Since hiring the team, they have added 1 more developer to work on another project.

Technologies

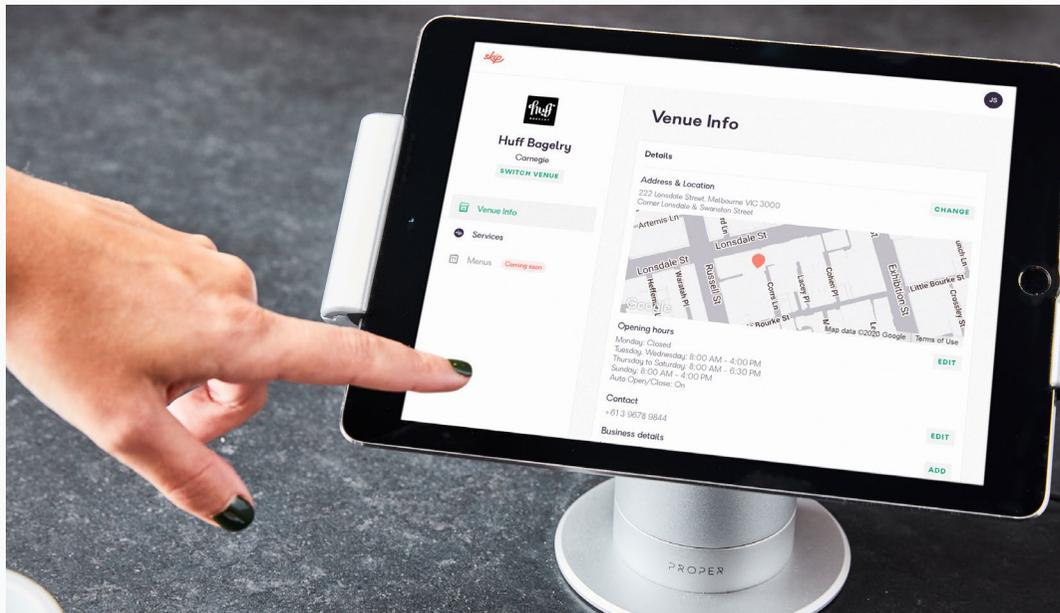
.NET, Azure (Service Fabric), Knockout.js, SQL server, Apache Cordova

Project status

Since December 2017
1 full-time developer
1 project coordinator

Skip

An AU-based online platform for waitless ordering and payment



The challenge

Founded about 6 years ago, Skip is an online platform that connects with various retail businesses, venues, and consumers in Australia. As a growing tech company, they, of course, have a dedicated onshore team to work on their software development. Realizing that remote teams work just as well as an in-house team, they decided to outsource some of the software development work off-shore. Initially working with a Cebu-based remote team, the work arrangement did not work out in the long run, and they had to look for another team to grow.

Our approach

Referred to Arcanys in May 2020, it wasn't until a month later that 1 developer was officially deployed to augment Skip's in-house team. Headed by Skip's lead developer, the partnership has been working very well so far that they added 1 more Arcanys developer to the team in October. Working closely with their AU counterparts, the Arcanys software engineers are developing new features to continuously improve the Skip platform, both on the frontend and backend, which are specially designed for its merchants and users.

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Technologies

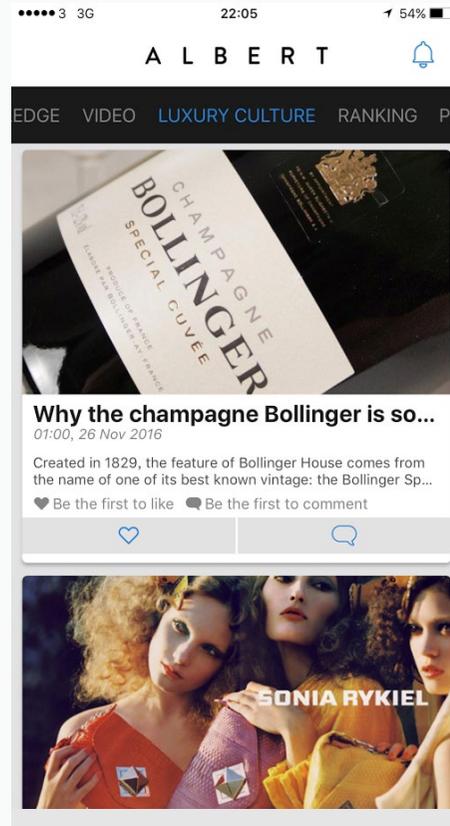
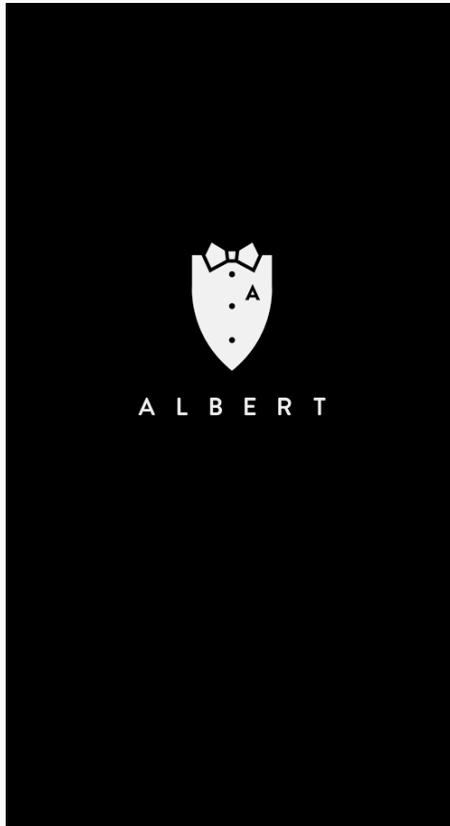
Angular, Java

Project status

Since July 2020
2 full-time developers
1 project coordinator

Think it Twice

Luxury corporate training specialist



THINK TWICE

The challenge

Founded in Hong Kong in 2014, Think It Twice is a digitalized training platform specifically designed for professionals working in the luxury retail industry. Wanting to develop and implement new features, update their CMS, and maintain their mobile apps (both in Android and iOS), they were looking for a solid, cost-effective tech team to seamlessly collaborate with.

Our approach

To respond to their search for the right tech partner with a robust IT experience, we initially deployed one mobile developer to update their app and create new features for it. Later on, they decided to transfer their system to AWS serverless and hire more full-time developers. The team accordingly adapted to the changes, and now, not only is our team managing the entire project, but Arcanys is also currently investing in it.

Technologies

Android, iOS, Python, Django, AWS, Swagger UI, Apache2, Bitbucket, Pipelines

Project status

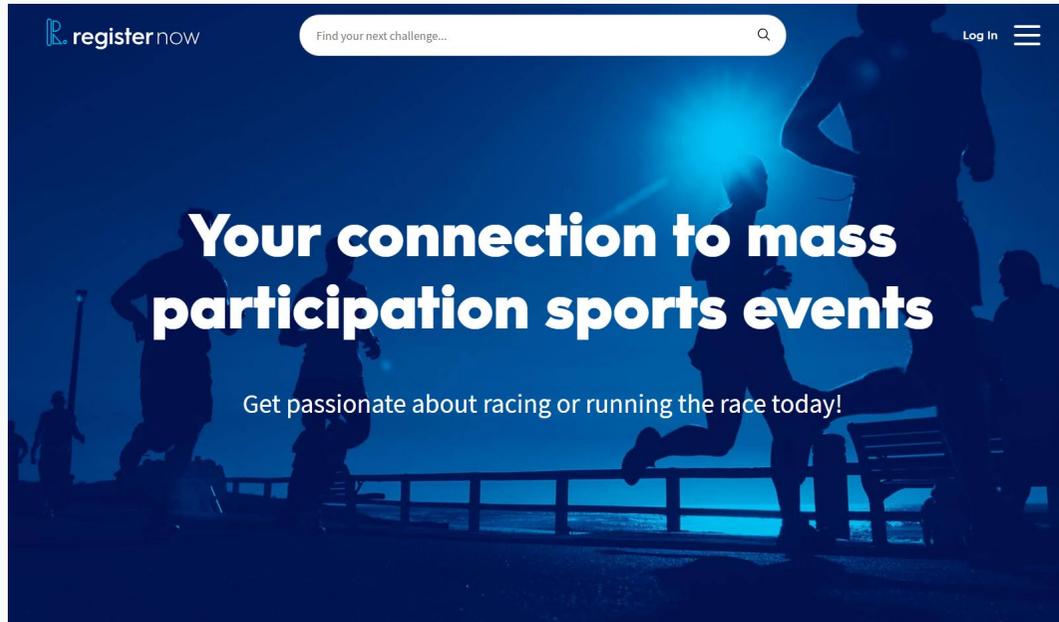
3 full-time developers
1 part-time developer
1 part-time QA
1 part-time business analyst

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RegisterNow

Engaging and professional easy-to-use registration forms



Featured Events

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The challenge

RegisterNow is an Australian online registration company that enables event organizers, clubs, associations, and universities to easily manage data from e-registration forms. Growing at a fast rate, the project needed to revamp its UI and also ramp up its tech team. However, they had limited funds and were quite new to outsourcing.

Our approach

Given a detailed scope of work and a timeline, RegisterNow started with 2 Arcanys .NET developers to work on a proof of concept during the initial 2-week risk-free trial. The Arcanys team upgraded the company's 13-year old system to a newer architecture, implementing the latest technologies and frameworks. Their CTO reviewed the work and was so impressed that he also hired Arcanys devs for his other project, Payment Logic.

After over three years of seamless collaboration and as RegisterNow ran a funding round for the platform's new modules in early 2020, Arcanys saw an opportunity to take the partnership further and decided to invest with the company as well.

Technologies

.NET (AutoMapper, EntitySpaces, Ninject, Web API, xUnit), MVC 5, Azure Cloud, MS SQL, AngularJS, Bootstrap

Project status

Since August 2016
6 full-time developers
1 full-time QA
1 full-time CS
1 part-time QA
1 part-time business analyst
2 part-time senior architects

PaymentLogic

A payment platform that enables business payments on your credit card

Payment Logic

The challenge

PaymentLogic is a payment platform that allows Australian enterprises to pay for their business expenses on their credit cards and, at the same time, earn reward points and make them eligible for interest-free periods. As the app was taking off, they needed to ramp up their team, but they still had limited resources.

Our approach

Needing to ramp up quickly but with limited funds, Arcanys supplemented their team with 2 full-time .NET developers to work on the payment platform at a fraction of the cost. Arcanys developers seamlessly worked with their in-house team on making improvements, implementing new features, and also upgrading the entire system to MVC.

In early 2020, Payment Logic engaged in fundraising to develop additional tools for their system as they lacked resources due to the COVID crisis. Instead of calling for outside investors, though, they decided to add an extra 5 developers from Arcanys to accelerate their product development as a form of investment.

Technologies

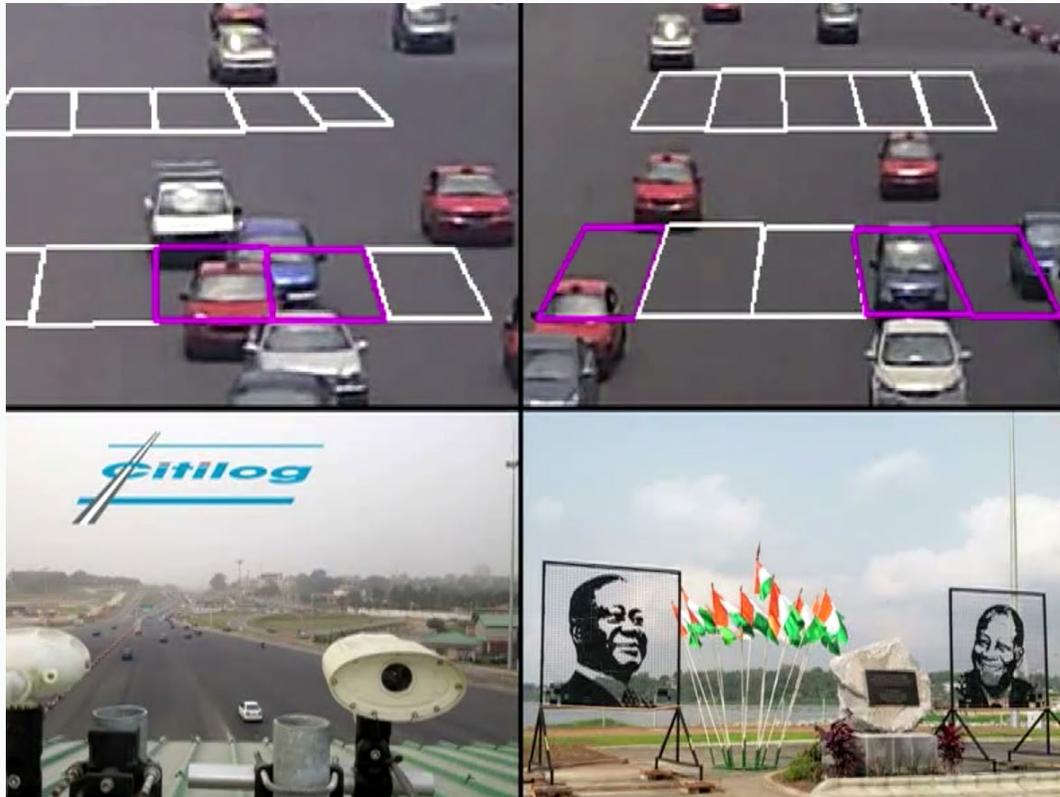
.NET (Ninject)

Project status

Since November 2016
 8 full-time developers
 6 full-time QA
 1 part-time business analyst



A leader in transportation monitoring and surveillance solutions



The challenge

Citilog is a global provider of video-based monitoring and surveillance products to the transportation market. Looking to reduce costs, they were searching for quality but cost-efficient outsourcing solutions.

Our approach

Addressing their need for a cost-effective but, at the same time, quality software development solutions, Arcanys set up a team of 3 developers and 1 test engineer for Citilog. Since the partnership began, the Arcanys team has been responsible for developing and testing components and new features of Citilog's system.

Technologies

ASP.NET, C++

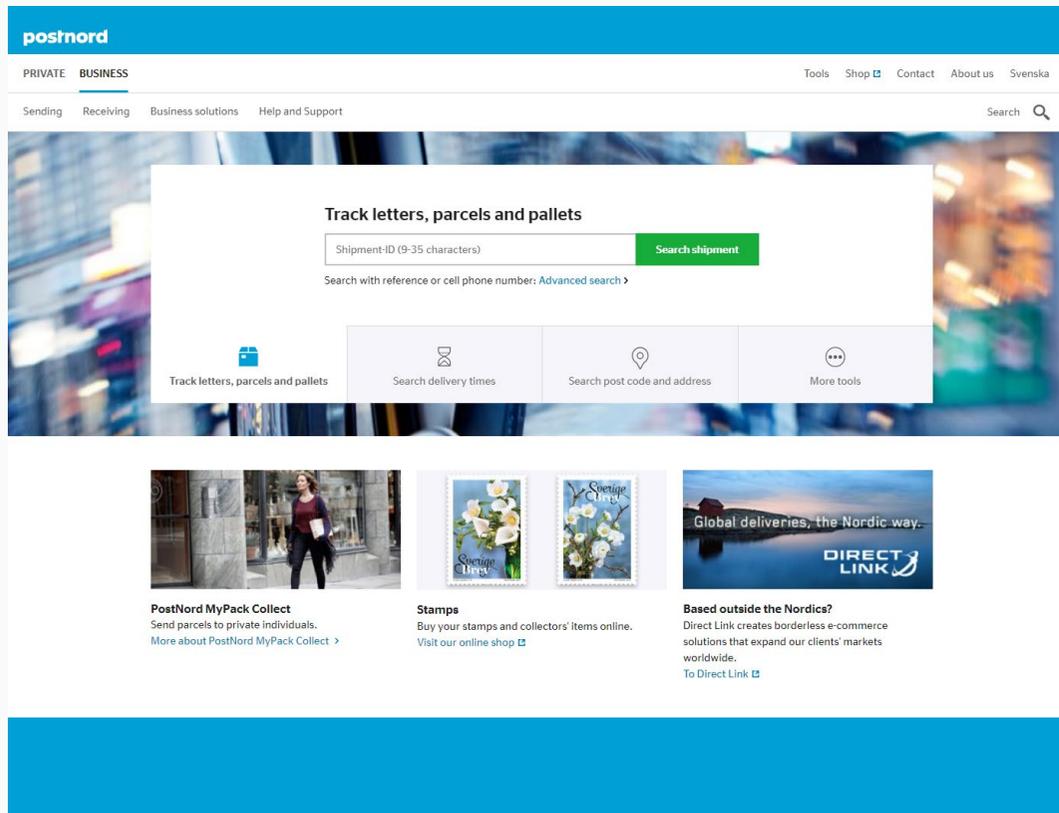
Project status

Since March 2012
4 full-time developers
1 full-time QA
1 project coordinator

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Nordic IT solutions company enabling data-driven and holistic business transformation



The challenge

Enfo is a Swedish IT company that specializes in utilizing cutting-edge technology in software integration solutions for businesses. They acquired e-man, another Swedish tech integration specialist, in 2016. Before becoming part of Enfo, e-man decided to come up with a strategy that would enable them to bring prices down while retaining their standards of quality. To accomplish this, they set their sights on finding a highly reliable and competent outsourcing partner.

Our approach

Highly confident that we can provide the right support to the e-man team, Arcanys began the partnership with 1 Java developer. Before long, it grew to become a 12-man development team that builds applications from scratch on both frontend and backend. Today, the team has 16 developers that continue to provide software development solutions as well as 24/7 AWS support to the Enfo team.

Technologies

PHP, Angular, Javascript, Hibernate, Spring framework, Spring Boot, Play framework

Project status

Since January 2012
18 full-time developers
4 full-time QA
9 full-time AWS SysOps
7 full-time Microsoft SysOps
2 project coordinators

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Opticale

An augmented reality game set in the Astral World with fantastical creatures to discover



The challenge

Opticale is an augmented-reality game that lets you discover fantastical places and learn about its mythical creatures. Inspired by the rise of new gaming technologies and the amazing gameplay possibilities they provide, a Swiss entrepreneur founded Furinkazan SA in 2016 and started developing the game Opticale. Set in the Astral World, the game boasts of amazingly designed mythical creatures and utilizes geolocation as well as realistic graphic overlays to create an elaborate parallel universe that can be conveniently accessed in the palm of your hand—mobile devices. After finishing the artistic creation of the world (its creatures, and history) and developing the first version of the game on iOS, however, their team needed help to optimize the app's iOS version as well as duplicate it on Android. So the hunt for a dedicated development team to fill the skills gap began.

Our approach

Hearing that Opticale's founder was looking for an outsourcing provider, a trusted friend recommended Arcanys as a tech partner. And after a rendezvous at a conference in 2016 in Berne, Switzerland, Opticale and Arcanys reached an agreement: Arcanys was going to augment the Opticale team and supply the skills they need for the project to move forward. A couple of months later, the Arcanys supporting team of three developers and one tester was able to fully immerse in the project, duplicating the iOS game app on Android as well as helping maintain the iOS app. Through their collaboration over the years, the teams were able to successfully revamp the game's UI and trading system. And since the Arcanys team's knowledge about the app is beyond comparison, it only made sense that they continue to maintain the game app even today.

Technologies

iOS: Pods, Parse
 SDK, Facebook iOS, SDK,
 GPUImage, pop, Toast,
 Crashlytics, lottie-ios, Fabric,
 CoreLocation, CoreMotion,
 CoreBluetooth

Project status

Since October 2016
 1 full-time Android developer
 1 full-time iOS developer/
 project coordinator

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